

Program of the Conference on

“Field Days: Experiments Outside the Lab”

June 7–8, 2012

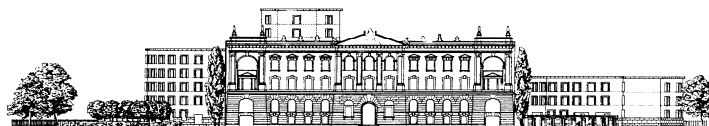
Hosted and organized by the Wissenschaftszentrum Berlin (WZB)

This conference is supported by the [Fritz Thyssen Stiftung](#)
and the [CRC 649 “Economic Risk”](#)

Organizers:

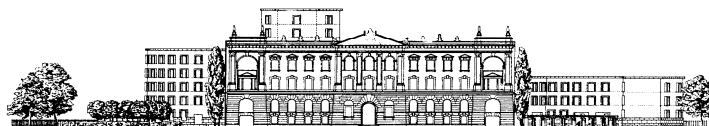
Dietmar Fehr
Julia Schmid

Wissenschaftszentrum Berlin (WZB)



Thursday, June 07, 2012

12.00	Registration
13.00	Conference Opening
13.00 – 15.00	1. Session: <i>Sebastian Kube</i> – Goals (th)at Work Discussant: <i>Mattia Nardotto</i> <i>Jessica Goldberg</i> – Revising Commitments: Field Evidence on the Adjustment of Prior Choices Discussant: <i>Nathan Fiala</i>
15.00 – 15.30	Coffee Break
15.30 – 18.30	2. Session: <i>Gary Charness</i> – Letting Down the Team? Evidence of Social Effects of Team Incentives Discussant: <i>Jörg Franke</i> <i>David Huffman</i> – Temporary Incentives and Worker Intrinsic Motivation: Evidence from a Natural Field Experiment Discussant: <i>Sabine Kröger</i> <i>Andreas Lange</i> – Is there a ‘Hidden Cost of Control’ in Naturally-Occurring Markets? Evidence from a Natural Field Experiment Discussant: <i>Steffen Altmann</i>
19.30	Conference Dinner



Friday, June 08, 2012

10.30 – 12.30 **3. Session:**

Hunt Allcott – External Validity and Partner Selection Bias

Discussant: *Charles Bellemare*

Michele Belot – A Study of Self-selection into the Field Experiment

Discussant: *Kristine Brown*

12.30 – 14.00 Lunch

14.00 – 16.00 **4. Session:**

Nagore Iriberry – Promoting Rule Compliance in Daily-Life:
Evidence from a Randomized Field Experiment in the Public
Libraries of Barcelona

Discussant: *Ferdinand Vieider*

Robert Dur – The Power of a Bad Example – A Field Experiment in
Household Garbage Disposal

Discussant: *Christian Traxler*

16.00 – 16.30 Coffee Break

16.30 – 18.30 **5. Session:**

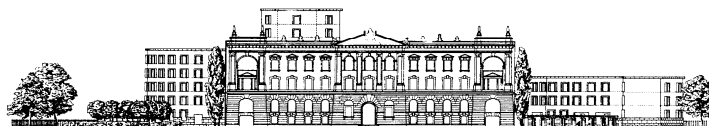
Alain Cohn – Bad Boys: The Effect of Criminal Identity on Cheating

Discussant: *Salar Jahedi*

Lise Vesterlund – Gender Differences in Bargaining Outcomes: A
Field Experiment on Discrimination

Discussant: *Daniela Rützler*

19.30 Farewell Dinner



List of Presenters

Hunt Allcott (New York University)
Michele Belot (Oxford University)
Gary Charness (UC Santa Barbara)
Alain Cohn (University of Zurich)
Robert Dur (Erasmus Rotterdam)
Jessica Goldberg (University of Maryland)
David Huffmann (Swarthmore College)
Nagore Iriberry (UPF Barcelona)
Sebastian Kube (University of Bonn)
Andreas Lange (University of Hamburg)
Lise Vesterlund (University of Pittsburgh)

List of Discussants

Steffen Altmann (IZA Bonn)
Charles Bellemare (Laval University in Quebec)
Kristine Brown (University of Illinois Urbana-Champaign)
Nathan Fiala (DIW Berlin)
Jörg Franke (TU Dortmund)
Salar Jahedi (University of Arkansas)
Sabine Kröger (Laval University in Quebec)
Mattia Nardotto (ENST - ParisTech)
Daniela Rützler (University of Innsbruck)
Christian Traxler (University Marburg)
Ferdinand Vieider (LMU Munchen)

